

Case Study: Maintenance Major European Refinery



Situation

Our client was the operator of a major 250,000 bbl/day. refinery in Germany. The client wished to reduce the cost of maintenance by reviewing and possibly restructuring the traditional trade based contractual arrangements which were currently in place. INDECO won a competitive tender to assist them achieve this.

Approach

INDECO led an integrated Client/Consultant team to review the situation and, based on our work in the North Sea, proposed a full service incentivised contracting strategy. This was approved by the client. INDECO then developed the contract documentation and assisted in structuring the IT process.

Impact

The new contracting strategy was effectively implemented by the client who considered it resulted in a 15% saving in maintenance costs. The refinery in question is currently the best performing unit in the group.