

## Case Study: Oil Operating Company



### Situation

Our client was a leading Middle Eastern operating oil company with a global spend of \$1 plus Billion per annum on a series of offshore development projects. Client management wished to significantly improve the rigour of its management processes, to extract the maximum value from the level of investment. To this end the client wished to implement a structured and consistent Project Management System. INDECO was retained to implement the management processes required.

### Approach

INDECO developed the Project Management System based on its well-developed and classic Stage Gate Process. An on line portal was developed which defined the various management processes at each stage of the project lifecycle. "Responsibility Charts" were developed for each process. Examples of templates and "Best Practice" were attached. The system was structured to tie in to existing client procedures. A series of workshops and training sessions were held to debate any emerging issues and train client in the use of the system.

### Impact

The system was regarded as a great success and took on a life of its own within the client organization to the advantage of the value received from their capital expenditure. Based on the success of the approach INDECO was retained by a number of other companies in the region to develop similar systems.